

Local Market Update for September 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

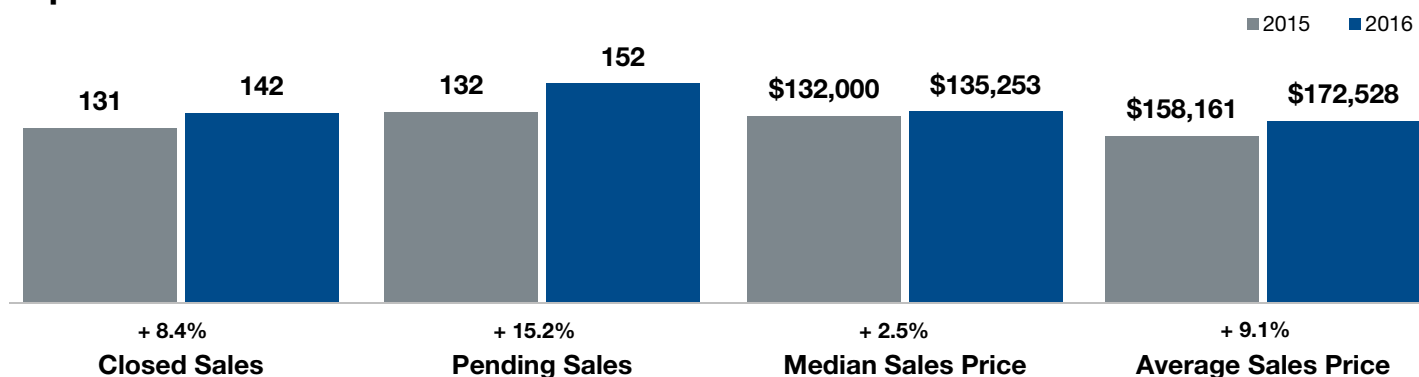


LaPorte County

Key Metrics	September			Year to Date		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
New Listings	189	140	- 25.9%	1,820	1,610	- 11.5%
Closed Sales	131	142	+ 8.4%	916	977	+ 6.7%
Median Sales Price	\$132,000	\$135,253	+ 2.5%	\$119,900	\$129,700	+ 8.2%
Percent of Original List Price Received*	90.6%	92.0%	+ 1.5%	91.7%	92.0%	+ 0.3%
Months Supply of Inventory	8.8	6.3	- 28.4%	--	--	--
Inventory of Homes for Sale	880	672	- 23.6%	--	--	--

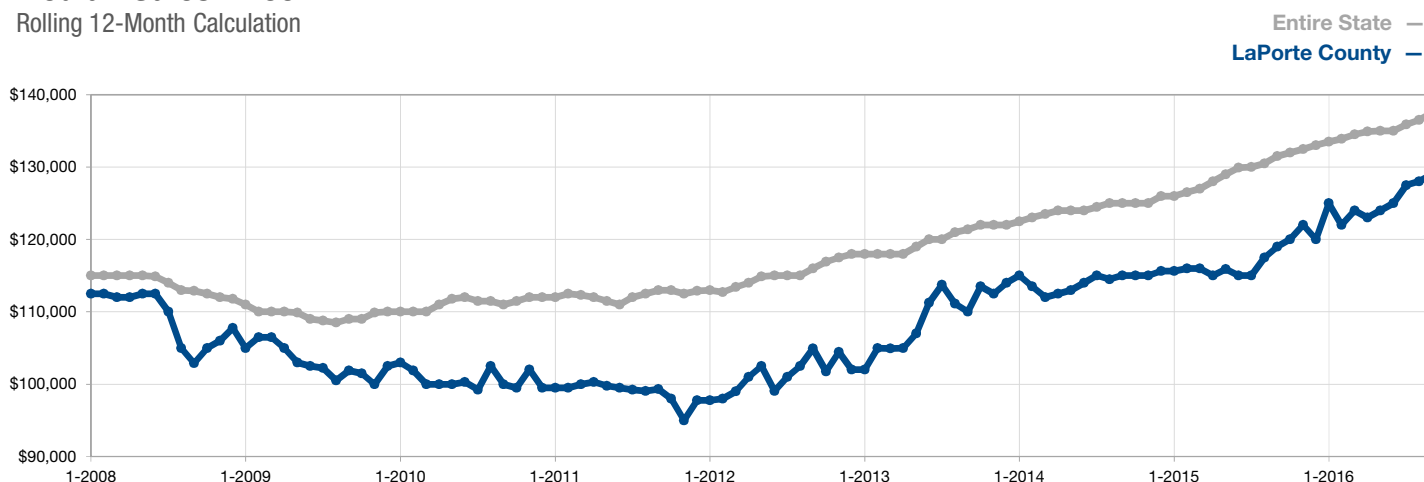
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.