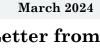


La Porte County Association of REALTORS®





Monthly Newsletter





## General Membership Meeting and CE Night with Tim Reed

	rught with rinn Reed				
Date:	Tuesday, March 12, 2024				
Time:	5:30 p.m. CST				
Place:	Portofino Grill in La Porte				

Program: Membership Meeting followed by CE with Tim Reed Course: Buyer Agency (new course) - 2 CE Hours for all Indiana Brokers

\$22 with reservations/\$24 for walk-ins Cost:



For Reservations: Please contact the Board office at 219-324-8120, online at www.laportecountyrealtors.com or via email at lpcar@lpcar.comcastbiz.net no later than Friday, March 8, 2024, 2024. Please have your check ready for our meeting, made payable to LPCAR. Thank you.

Those attending CE Must register online at: <u>https://bit.ly/mtgLPCAR</u>

Sunshine Drawing Pricing: \$1 per ticket or \$5 for 7 tickets and may be included in your check!

Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Portofino's is very accommodating with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!

> Never Miss a meeting or CE announcement! Join our email list at: http://eepurl.com/cEb4pf



Letter from the Board President

I am so ready for winter to end and spring to arrive! I have been doing some spring cleaning and I feel like my mind is ready for growth and change. Speaking of change, our transition to Flex MLS is beginning and I hope everyone has taken advantage of a training session. I know change can be cumbersome, but with change comes opportunity. Now is a chance to learn, develop, and implement new strategies to grow your business.

March brings an opportunity to get involved. If you are interested in helping with Habitat for Humanity Build Day on March 20, 2024,

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## In This Issue

- March Meeting & CE
- Habitat for Humanity Build Day-March 20, 2024
- NAR ABR Course offering
- Food Drive Campaign and Information
- LPCAR Scholarship Information
- March Calendar

## 2024 LPCAR Scholarships

LPCAR is pleased to offer Scholarships in the amount of <u>\$1000</u> each, to area students who plan on pursuing further education after graduation or are currently attending a college or trade school and who are related to a <u>REALTOR or Affiliate</u> member of LPCAR.

This award will be given to a person demonstrating <u>outstanding community involvement</u> who is planning to pursue further education through an accredited college, university, or trade school or are currently attending college or a trade school.

**Applications are now available on our website at www.laportecountyrealtors.com.** The application also requires an essay of 200 words or less explaining why the scholarship should be awarded. Any application received without the essay will not be considered during the selection process. It is important for the student to complete all parts of the application

There will be **4 (four) Scholarships available.** Three will be available to any student related to an LPCAR member—REALTOR or Affiliate member, and one scholarship is available with the same criteria but with one additional requirement—<u>the family member must</u> <u>have served on the board of directors</u>—either in the past or a current board member. This is our Board of Director Service Scholarship! <u>Eligible applicants may apply to both scholarships but may only be selected for one.</u>

The deadline for this year is **April 30**, **2024. (corrected date)** Please download the application (when posted) and have your student complete and send the form back by the deadline. Students of family members of LPCAR are eligible for this scholarship so we encourage them to apply as soon as possible.



### **Membership Update**

Please help us welcome our newest LPCAR members.

Vanessa Piemonte ~ Weichert REALTORS/ Merrion Group

Mike Forrester—Construction Unlimited In-

### spections

**Carrie Campbell—Hatfield Inspections** 

Tamiyah Moore—Weichert REALTORS/ Merrion Group

Managing Brokers—please remember to notify the board office with any changes at 219-324-8120 or via email: lpcar@lpcar.comcastbiz.net

#### Letter from Board President—Continued

(Continued from page 1)

please complete your waiver and submit the form prior to March 10. The form is located on the association website. Please let Iris know if you would like to volunteer. Shifts are available throughout the day. We hope to see a variety of members representing various offices.

Samantha Greenwood

2024 LPCAR Board President

### Professional Development Opportunity Offering from the National Association of REALTORS

NAR has announced that throughout 2024, NAR is making the popular Accredited Buyer's Representative (ABR®) designation course, which is typically \$295, available to REALTORS® at no cost.

The ABR® course is the first step toward earning the ABR® designation and focuses on the key information and skills agents need today when working with buyers, including how to:

- Walk buyers through written buyer representation agreements.
- Advocate for their clients' best interests throughout the transaction.
- Articulate their value to the buyer client.
- Work with data to complete insightful market analyses.
- Explain the range of financing options available to clients.
- Stay on top of emerging trends.
- Build relationships that carry beyond the closing.

It's critical that buyers have access to professional representation during what, for many, is the biggest investment of their lives. Through NAR's partnership with the Center for REALTOR® Development, every REALTOR® can take advantage of this no-cost offer to enhance their ability to articulate and demonstrate their value to buyer clients.

NAR is sharing this information with all members and encouraging you to get started at **become.abr.realtor**. The first live interactive webinar is scheduled for February 27, with ten more sessions already scheduled through July, and more to come throughout the year. **Members can also take the course online at their own pace.** 

Read **FAQs** about the ABR® designation and curriculum.

*Links not working? Please copy and paste the following in your browser:* <u>*https://bit.ly/NARABR2024</u>*</u>

#### Member Benefit



FOREWARN is a revolutionary application that allows agents to have instant due diligence on prospects. In seconds, with as little information as a phone number or name, LPCAR members can verify a prospect's identity, criminal records, bankruptcies, liens, judgments, address history and property records

(state laws vary) all in one place, leading to safer and more productive interactions.



This is not only critical for your personal safety and efficiency, but also a benefit to your listing homeowners, providing an added layer of protection for their homes and families through your vetting of prospective buyers. Haven't set up your account vet? Please contact the board office for more information at 219-324-8120.

## Habitat for Humanity LPCAR Volunteer Build Day March 20, 2024





Show your support for our community and join us for our LPCAR Volunteer Build Day on Wednesday, March 20, 2024. All skill levels needed including no experience! Build takes place at the 1401 Woodward Street, LP (Tibma Bakery Habitat for Humanity project). Please consider joining us for the day, the morning, the afternoon or even just an hour or two!

All volunteers will be required to fill out a waiver form. Access the waiver form online at <u>www.laportecountyrealtors.com</u>

Can't paint or use a hammer? We also need volunteers to bring water and snacks to the crew, or just to show your support.

Lunch will be provided!

Please send your waiver form to board office by March 10, 2024



## 2024 LPCAR Food Drive Fund raising challenge

Are you ready to make a difference in the fight against hunger? Join us for our exciting Food Drive Fundraising Challenge and help us support those in need in our community!

Your food drive committee is challenging all offices to raise funds for our 2024 campaign. Funds collected either at your office or though friends, family, clients, etc. will be counted toward your total office collection. When seeking donations please make sure to keep track of your contacts/donations. Challenge begins now and runs through the end of May! Our fundraising goal for this year is \$8000. Help us reach that goal!

The office that raises the most money will receive bragging rights and the very prestigious and coveted mirror ball traveling trophy to display at your office! **All REALTOR and Affiliate offices** are encouraged to participate.

**Why It Matters:** By participating in our food drive fundraising challenge, you're helping to ensure that no one in our community goes hungry. Every donation, big or small, makes a difference in someone's life.

Donations received through GoFundMe will be verified and recorded toward the correct office.

### Mark Your Calendar

March 20, 2024—Habitat for Humanity Build Day Event: 1401 Woodward Street, LP

March 29, 2024—Board Office Closed

April 2024- NAR Fair Housing Month

**April 9, 2024**—General Membership Meeting and CE Night with Tim Reed/Course—Fair Housing (new Content). Guest Speaker: LP Mayor Tom Dermody. REALTOR and Affiliate of the Year Presentations.

**April 28, 2024**—Food Drive Quarter Paddle Auction at the Moose Lodge in La Porte. Doors open at noon, Auction begins at 1 p.m. Tickets on sale now! (cash bar available/food available for purchase). Proceeds go toward our 2024 Food Drive Campaign.

May 4-9, 2024—Legislative Meetings in Washington DC

June 3-4, 2024—IAR Summer Summit—Fort Wayne Indiana. Registration opens soon

**June 11, 2024**—Membership Meeting and CE Night: Understanding Contingencies (new Course) with Instructor Tim Reed. Scholarship Presentations!





La Porte County Association of REALTORS P.O. Box 248 La Porte, Indiana 46352 Phone: 219-324-8120

Welcome to the Annual La Porte County Association of REALTORS Food Drive! This endeavor is to help the local pantries replenish their supplies for the less fortunate. No one wants a child or anyone in our community to go to bed hungry.

We are requesting monetary donations for this year's drive. Any amount is appreciated. Every cent of your donation goes toward buying food and all contributions stay in our community.

We will once again partner with a local grocery store and will be able to purchase our food at a reduced rate. This simple act of kindness helps so many!

Donations are being accepted through May 2024! Please make all checks payable to "La Porte County Association of REALTORS." You may use our GoFundMe page too... (Please note the following if using GoFundMe link: It will ask a donor for a "tip" to offset costs. You may elect to bypass the tip by entering "0" as the percentage amount. This is an optional feature added by GoFundMe but not required).



QR Code for GoFundMe

Please feel free to call anyone on our committee if you would like any additional information or if you would like someone to pick up your donation.

Thank you for your support and, as always, we are so grateful for each of you!

Amy Blind Food Drive Co-Chair Pine Lake Realty 219-608-4213 Robin Umphrey Food Drive Co-Chair RE/MAX County Wide 1st 219-363-9330

Committee Members:

 Lyz Lukac
 219-851-4911

 Jordin Agemy
 219-877-8127

 Darlene Owen
 219-379-7622

 Elizabeth Lloyd
 219-393-4430

 Ashlan Siford
 219-363-6315



La Porte County Association of REALTORS P.O. Box 248, La Porte, IN 46352 Email: <u>lpcar@frontier.com</u> or <u>lpcar@lpcar.comcastbiz.net</u> Web: <u>www.laportecountyrealtors.com</u> *Have confidence in a professional – see a REALTORS*®

REALTOR® is a registered mark which identifies a professional in real estate who subscribes to a strict Code of Ethics as a member of the National Association of REALTORS®

National Association of REALTORS®

## LaPorte County Association of REALTORS Food Drive Fundraiser Quarter Paddle Auction

For Tickets Contact

Lyz Lukac 219-851-4911: Amy Blind 219-608-4213: Robin Umphrey 219-363-9330

April 28, 2024 Doors Open at Noon CST. Auction begins at 1pm \$5 entry fee includes 1 paddle

Tickets available: Prepay or at the door



Location: Moose Lodge #492 925 Boyd Blvd LaPorte, IN 46350

Extra paddles available for purchase for \$5 each **Tickets required for entry. Plenty of Parking!** Cash Bar/Food Available for purchase

What to bring: Money to buy a paddle Money to buy food Quarters for bidding Friends and Neighbors Desire to have fun!

The La Porte County Association of REALTORS is a 501(c)6 not-for-profit membership organization.

BID



## **RPAC: Your Best Investment in Real Estate**

A c t i on Committee (RPAC) has promoted the election of pro-Since 1969, the REALTORS<sup>®</sup> Political Action Committee (RPAC) has promoted the election of pro-REALTOR<sup>®</sup> candidates across the United States. The purpose of RPAC is clear: REALTORS<sup>®</sup> raise and spend money to elect candidates who understand and support their interests. The money to ac-

complish this comes from voluntary contributions made by REALTORS<sup>®</sup>. These are not members' dues; this is money given freely by REALTORS<sup>®</sup> in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS<sup>®</sup> to support candidates that support the issues that are important to their profession and livelihood.



Like us on Facebook: La Porte Co. Assoc. of <u>REALTORS</u>, Inc.



Follow us on Twitter: <u>LP Assoc.REALTORS</u>@LPRealtors



Follow us on Instagram **laportecountyrealtors** 



# **March 2024**

## **Contact Us**

LPCAR PO Box 248 La Porte, IN 46352



Phone(219)324-8120 Fax: 219-363-9323 lpcar@lpcar.comcastbiz(dot)net or lpcar@frontier(dot)com Visit us on the web at <u>www.laportecountyrealtors.com</u>

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5 Board of Director Mee ing at 11:30 a.m.@LP Public Library		7	8	9
10 still	s FORMER 11	12 Membership Mtg and CE Night @5:30 p.m. Portofino	13	14	15	16
17 St 7 H	Patricks 18 APPY Day	19	20 Habitat Build Day:9-4 CST: 1401 Woodward St LP	21	22	23
24	25	26	27	28	29 Board Office Closed	30
31	HAPPS					