

La Porte County Association of REALTORS, Inc.
Profit & Loss Budget Overview
January through December 2027

2027 Proposed dues are \$726 per REALTOR Member and \$280 per affiliate member. Forewarn and Employee SEP budgets funded from unrestricted/unused funds. A Transfer from CD reserves will be utilized to balance budget

	<u>2027</u>	
Income		
Affiliate Dues	6,720.00	24 Affiliates @\$280 per affililate member
Applications	1,300.00	6 REALTOR @\$200 (local portion) 2 Affiliate @\$50
Dues Members	49,290.20	205 members @240.44 (\$246 -\$5.56 E-Commerce Merchant Fee)
Food Drive	7,000.00	
Golf Outing	5,000.00	
Mtg. Luncheons	3,000.00	
Sunshine	500.00	
Transfer from Reserves	2,811.80	Transfer from CD if necessary
Total Income	<u>75,622.00</u>	
Expense		
Accounting	1,850.00	
AE Mtgs/Travel	1,302.06	
AMS Software	2,388.00	
Attorney Fees	500.00	
Awards	150.00	
Brd. Dir.-ROY-Mtg.	2,701.94	
Education	2,400.00	
Employee SEP Account	0.00	
Fax/copier Maintenance	300.00	
Food Drive Expenses	7,000.00	
Forewarn	0.00	
Golf Outing Event	5,000.00	
Guest-Membership Mtg	600.00	
Help Techline	700.00	
Insurance	1,000.00	
Luncheons	3,000.00	
Office Equipment	300.00	
Office Supplies	500.00	
Payroll & Taxes	31,000.00	
Phone Services/Internet	2,600.00	
Print-Mail	300.00	
Professional Standards	355.00	
Rent	6,900.00	Rent Increase in 2027
Scholarship Fund	4,000.00	
Sunshine Fund	300.00	
Web Site	475.00	
Total Expense	<u>75,622.00</u>	
Net Income	<u>0.00</u>	

The proposed 2027 REALTOR dues in the amount of \$726 does not include any potential increase from NAR or IAR dues for 2027. Any increase will not affect the budget but may change the total due per member.