

Local Market Update for March 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

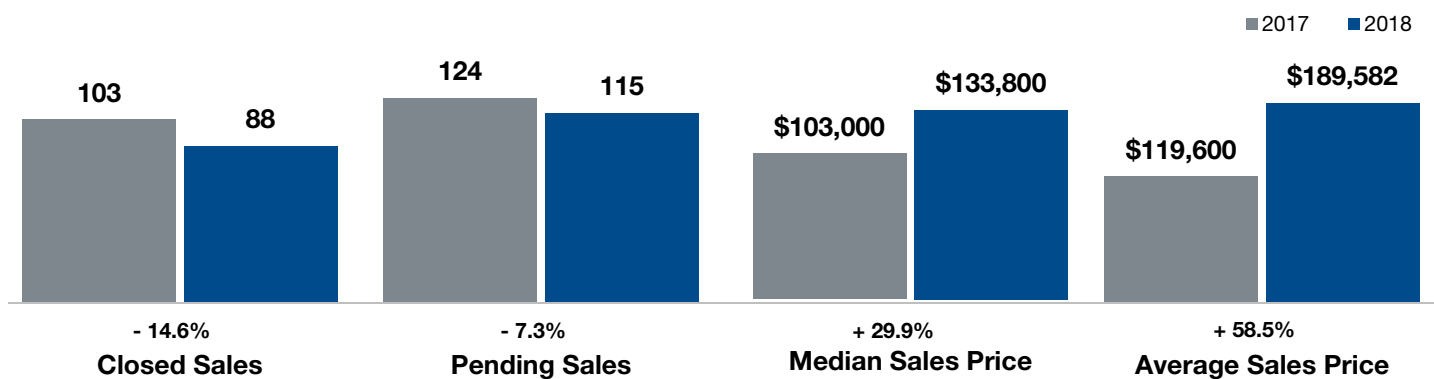


LaPorte County

Key Metrics	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
New Listings	168	159	- 5.4%	416	363	- 12.7%
Closed Sales	103	88	- 14.6%	243	234	- 3.7%
Median Sales Price	\$103,000	\$133,800	+ 29.9%	\$106,500	\$129,000	+ 21.1%
Percent of Original List Price Received*	92.6%	93.9%	+ 1.4%	91.2%	92.8%	+ 1.8%
Months Supply of Inventory	4.8	3.7	- 22.9%	--	--	--
Inventory of Homes for Sale	520	401	- 22.9%	--	--	--

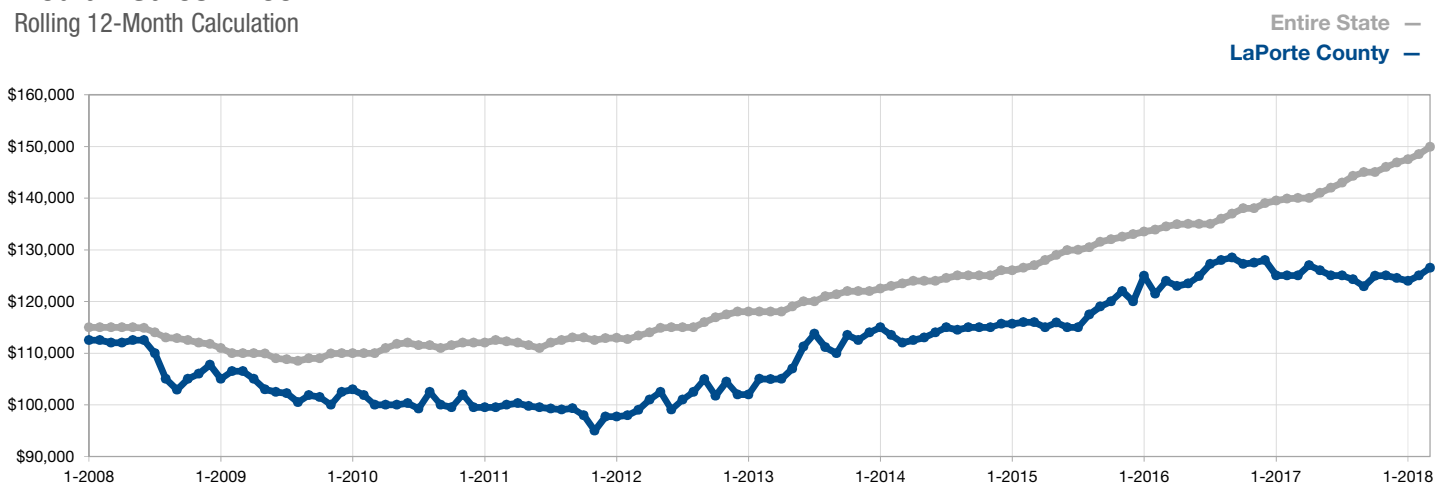
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.