Local Market Update for August 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

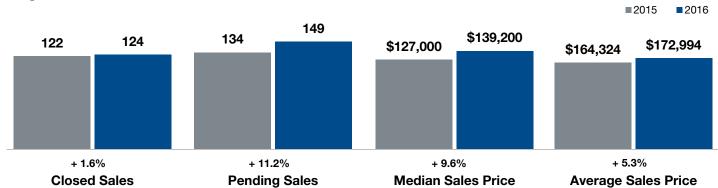


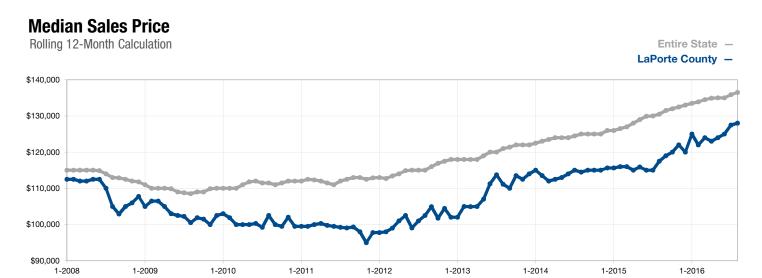
LaPorte County

	August			Year to Date		
Key Metrics	2015	2016	Percent Change	Thru 8-2015	Thru 8-2016	Percent Change
New Listings	226	187	- 17.3%	1,631	1,470	- 9.9%
Closed Sales	122	124	+ 1.6%	785	835	+ 6.4%
Median Sales Price	\$127,000	\$139,200	+ 9.6%	\$117,950	\$128,250	+ 8.7%
Percent of Original List Price Received*	94.4%	93.1%	- 1.4%	91.9%	92.0%	+ 0.1%
Months Supply of Inventory	9.3	7.2	- 22.6%			
Inventory of Homes for Sale	930	767	- 17.5%			

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.