Local Market Update for September 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

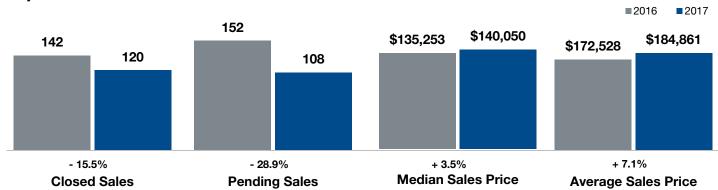


LaPorte County

| | September | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 9-2016 | Thru 9-2017 | Percent Change |
| New Listings | 140 | 142 | + 1.4% | 1,610 | 1,459 | - 9.4% |
| Closed Sales | 142 | 120 | - 15.5% | 977 | 1,016 | + 4.0% |
| Median Sales Price | \$135,253 | \$140,050 | + 3.5% | \$129,700 | \$125,000 | - 3.6% |
| Percent of Original List Price Received* | 92.0% | 94.3% | + 2.5% | 92.0% | 93.4% | + 1.5% |
| Months Supply of Inventory | 6.3 | 5.0 | - 20.6% | | | |
| Inventory of Homes for Sale | 672 | 566 | - 15.8% | | | |

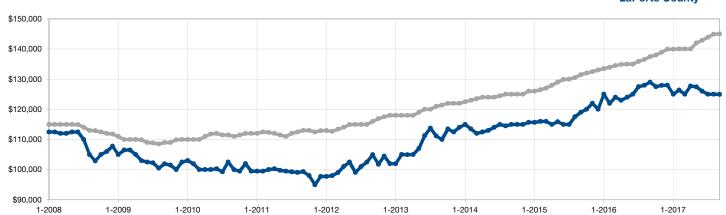
^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.





Median Sales Price





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.