Local Market Update for February 2018

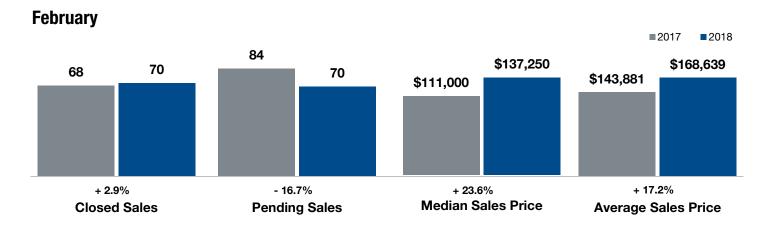
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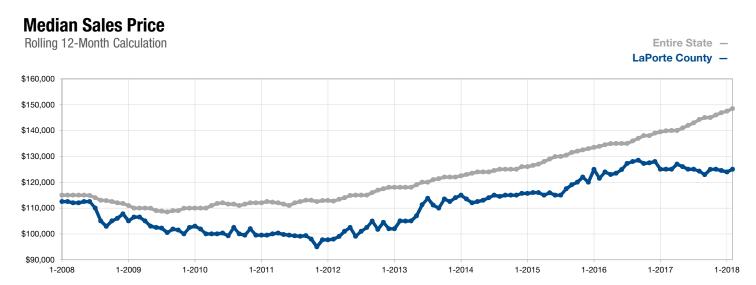


LaPorte County

	February			Year to Date		
Key Metrics	2017	2018	Percent Change	Thru 2-2017	Thru 2-2018	Percent Change
New Listings	142	97	- 31.7%	248	204	- 17.7%
Closed Sales	68	70	+ 2.9%	140	146	+ 4.3%
Median Sales Price	\$111,000	\$137,250	+ 23.6%	\$118,000	\$120,000	+ 1.7%
Percent of Original List Price Received*	92.3%	92.3%	0.0%	90.2%	92.2%	+ 2.2%
Months Supply of Inventory	4.8	3.5	- 27.1%			
Inventory of Homes for Sale	520	388	- 25.4%			

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.