

Local Market Update for January 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

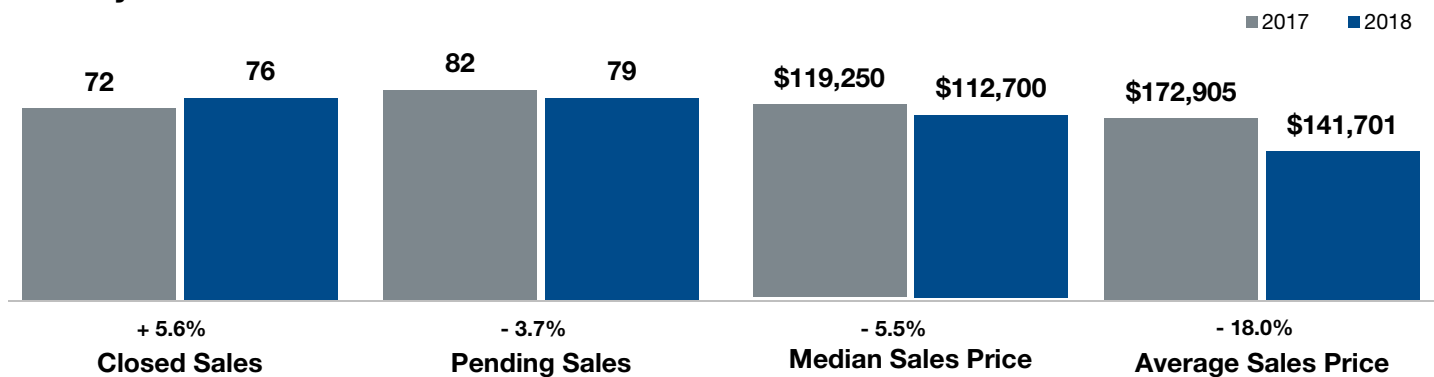


LaPorte County

| Key Metrics | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 1-2017 | Thru 1-2018 | Percent Change |
| New Listings | 106 | 107 | + 0.9% | 106 | 107 | + 0.9% |
| Closed Sales | 72 | 76 | + 5.6% | 72 | 76 | + 5.6% |
| Median Sales Price | \$119,250 | \$112,700 | - 5.5% | \$119,250 | \$112,700 | - 5.5% |
| Percent of Original List Price Received* | 88.3% | 92.1% | + 4.3% | 88.3% | 92.1% | + 4.3% |
| Months Supply of Inventory | 4.6 | 3.5 | - 23.9% | -- | -- | -- |
| Inventory of Homes for Sale | 503 | 392 | - 22.1% | -- | -- | -- |

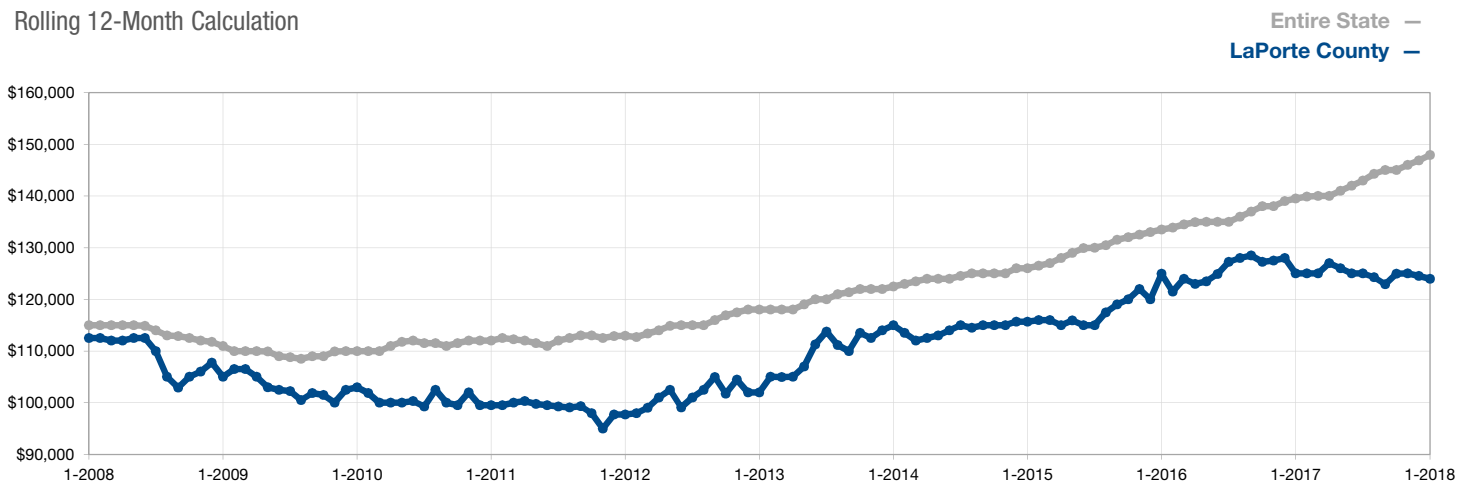
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.