

Local Market Update for January 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

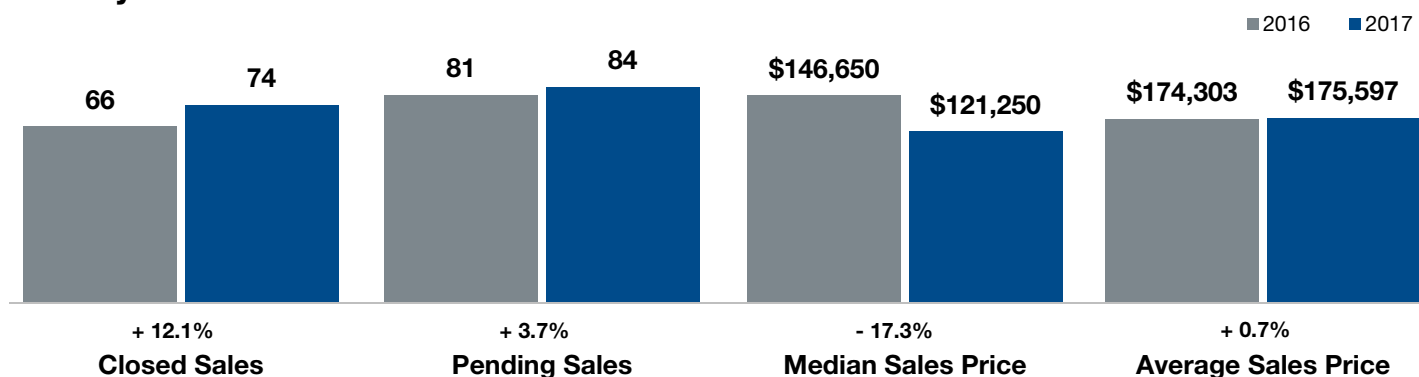


LaPorte County

Key Metrics	January			Year to Date		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
New Listings	136	110	- 19.1%	136	110	- 19.1%
Closed Sales	66	74	+ 12.1%	66	74	+ 12.1%
Median Sales Price	\$146,650	\$121,250	- 17.3%	\$146,650	\$121,250	- 17.3%
Percent of Original List Price Received*	92.8%	88.7%	- 4.4%	92.8%	88.7%	- 4.4%
Months Supply of Inventory	6.5	4.7	- 27.7%	--	--	--
Inventory of Homes for Sale	662	519	- 21.6%	--	--	--

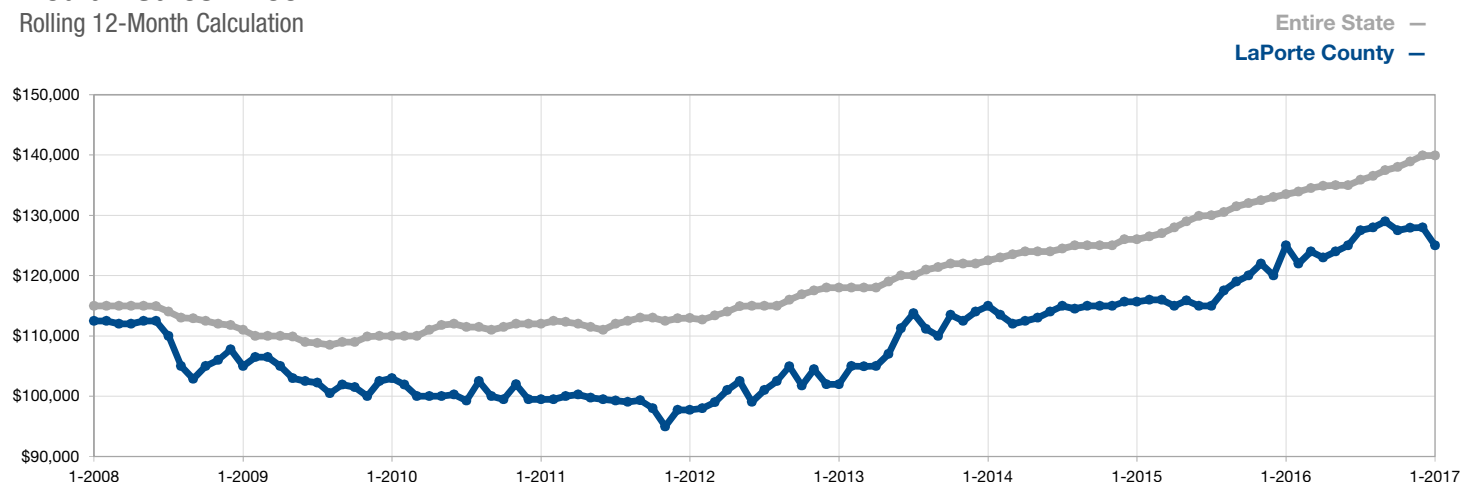
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.