

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

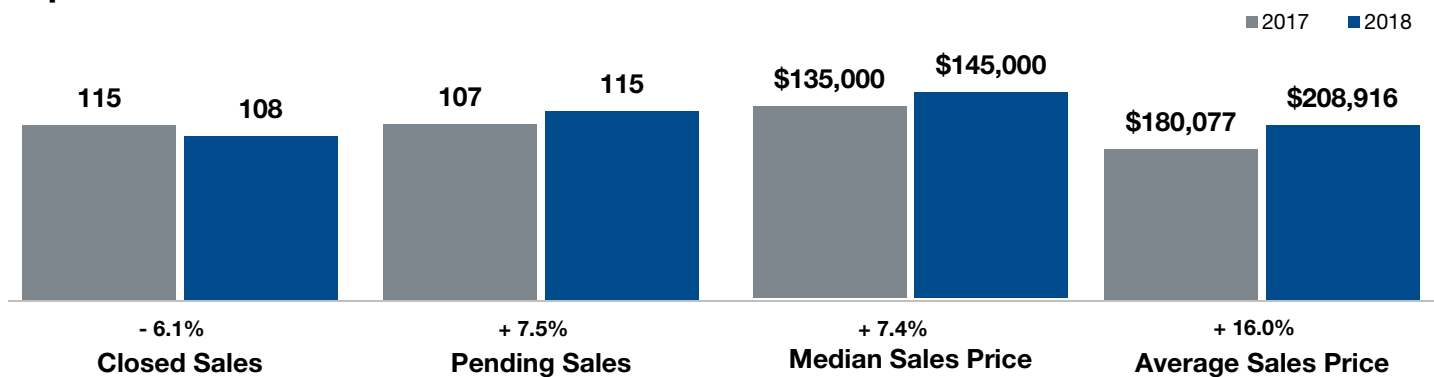


LaPorte County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	140	158	+ 12.9%	1,435	1,386	- 3.4%
Closed Sales	115	108	- 6.1%	1,000	976	- 2.4%
Median Sales Price	\$135,000	\$145,000	+ 7.4%	\$123,000	\$135,000	+ 9.8%
Percent of Original List Price Received*	93.7%	93.1%	- 0.6%	93.2%	94.2%	+ 1.1%
Months Supply of Inventory	5.0	4.6	- 8.0%	--	--	--
Inventory of Homes for Sale	554	501	- 9.6%	--	--	--

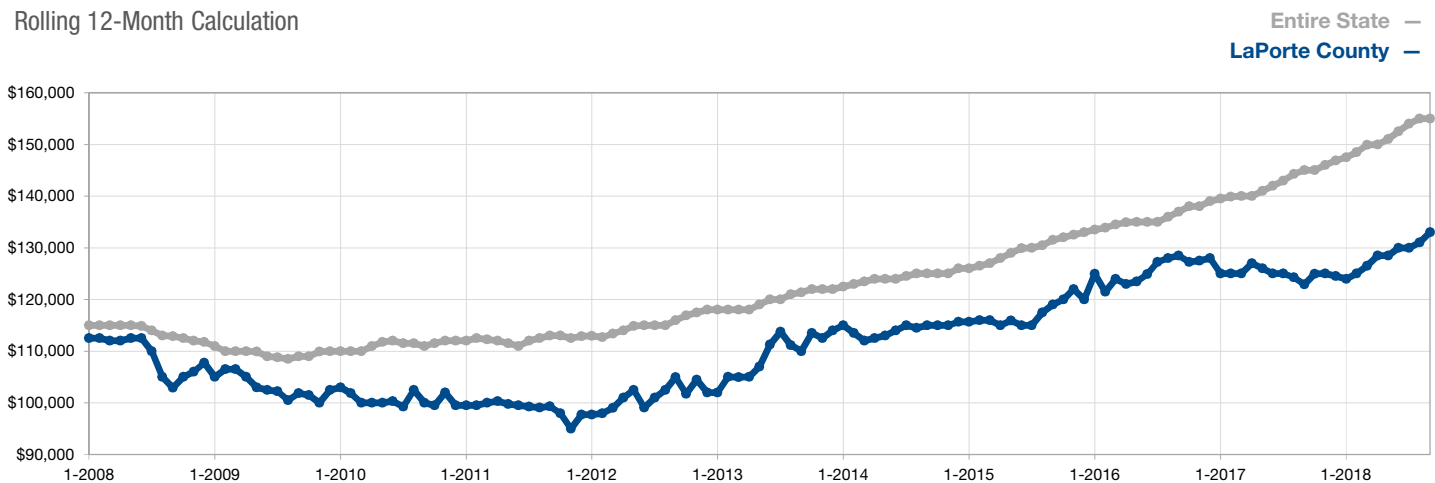
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.