Local Market Update for June 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

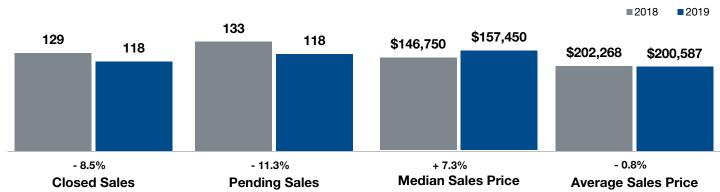


LaPorte County

| | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 6-2018 | Thru 6-2019 | Percent Change |
| New Listings | 183 | 169 | - 7.7% | 905 | 848 | - 6.3% |
| Closed Sales | 129 | 118 | - 8.5% | 605 | 538 | - 11.1% |
| Median Sales Price | \$146,750 | \$157,450 | + 7.3% | \$131,000 | \$139,900 | + 6.8% |
| Percent of Original List Price Received* | 94.6% | 95.8% | + 1.3% | 94.1% | 94.2% | + 0.1% |
| Months Supply of Inventory | 4.5 | 4.7 | + 4.4% | | | |
| Inventory of Homes for Sale | 492 | 489 | - 0.6% | | | |

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

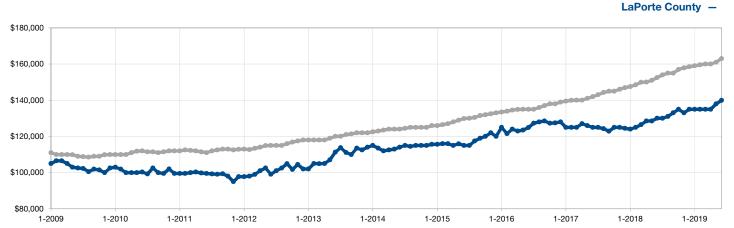




Median Sales Price

Rolling 12-Month Calculation





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.