

# LPCAR Newsletter



## July 1, 2026 Forms Update: Written Referral Fee Disclosure

- This year, the General Assembly passed and Governor Braun signed into law HEA1252; the new law (effective July 1) requires written disclosure of real estate referral fees between brokerage companies to customers/prospective clients to promote transparency, making consumers aware of compensation being exchanged before formalizing an agency relationship with a brokerage.
- If your brokerage company refers a prospective client or customer to another brokerage company (a broker who works under a different Managing Broker), you must disclose any compensation the company may receive to that customer/prospective client in writing.
- The disclosure must be in writing at the time the referral is made; this will be done via IAR Form #76 (Referral Fee Disclosure) – a new form available July 1 (see below).
- If referrals are made between brokers working under the same Managing Broker, Indiana law doesn't require disclosure (brokerages may have disclosure rules for referrals within companies/offices).
- This law only applies to referrals made between brokerage companies and licensed real estate brokers (other laws and regulations – like RESPA – may apply to referrals to or from other service providers).
- Referral Fee Disclosure language is also included in listing and buyer agency contracts for a brokerage company to disclose their obligation to pay a referral fee from any compensation to another brokerage company to provide full transparency on compensation to customers/clients.

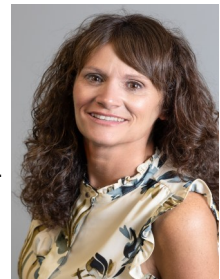
To view a summary of the form changes please visit:

[https://emma-assets.s3.amazonaws.com/tg1bb/f9e95bf98f8b61e2e28f59e7fd145a7c/2026 JULY Legal Forms Changes.pdf](https://emma-assets.s3.amazonaws.com/tg1bb/f9e95bf98f8b61e2e28f59e7fd145a7c/2026_JULY_Legal_Forms_Changes.pdf)

## Special Election Results:

At our June General Membership we held a special election to fill a local director position vacated earlier this year.

Congratulations to our new local director, Tracey Cummins.



Tracey has served on the board in the past, and we welcome her expertise and experience. Tracey's term runs through the end of 2027 and is effective immediately.

A big thank you as well to Dan Coffey who was also a candidate. We thank him for stepping up and his willingness to serve on the board. We appreciate all of our volunteers.

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## Deserving Children Charity Updates

### 2025 Charity Auction Committee Co-Chairs

**Tommy Sunn**  
219-575-0881

**Verna McAlister**  
219-380-9584

#### Table & Dinner Ticket Sales:

**Whitney VanAsdall**  
219-608-1457

Board Office  
219-324-8120



Tables for our Deserving Children's Charity Auction are now available for reservations! Please contact **Whitney VanAsdall** to reserve your table! The auction will take place at the Orak on November 13, 2026! Tickets are \$60 per person or a table of 8 for \$480. *(\$500 if paying via Credit Card—please see notice from committee co-chairs)*

**Auction Item Donations** are needed to help make this event successful. Please contact any of the auction co-chairs if you are interested in donating items. Some ideas for donations include: Holiday Décor, Kid's Toys, Tech items,

Items for the home, etc.

Auction items may be dropped off at the following locations: Meridian Title (La Porte and Michigan City), Fidelity Title (Johnson Road) REMAX County Wide 1st, Blackrock Real Estate, McColly Real Estate, Metropolitan Title, or the Board Office.

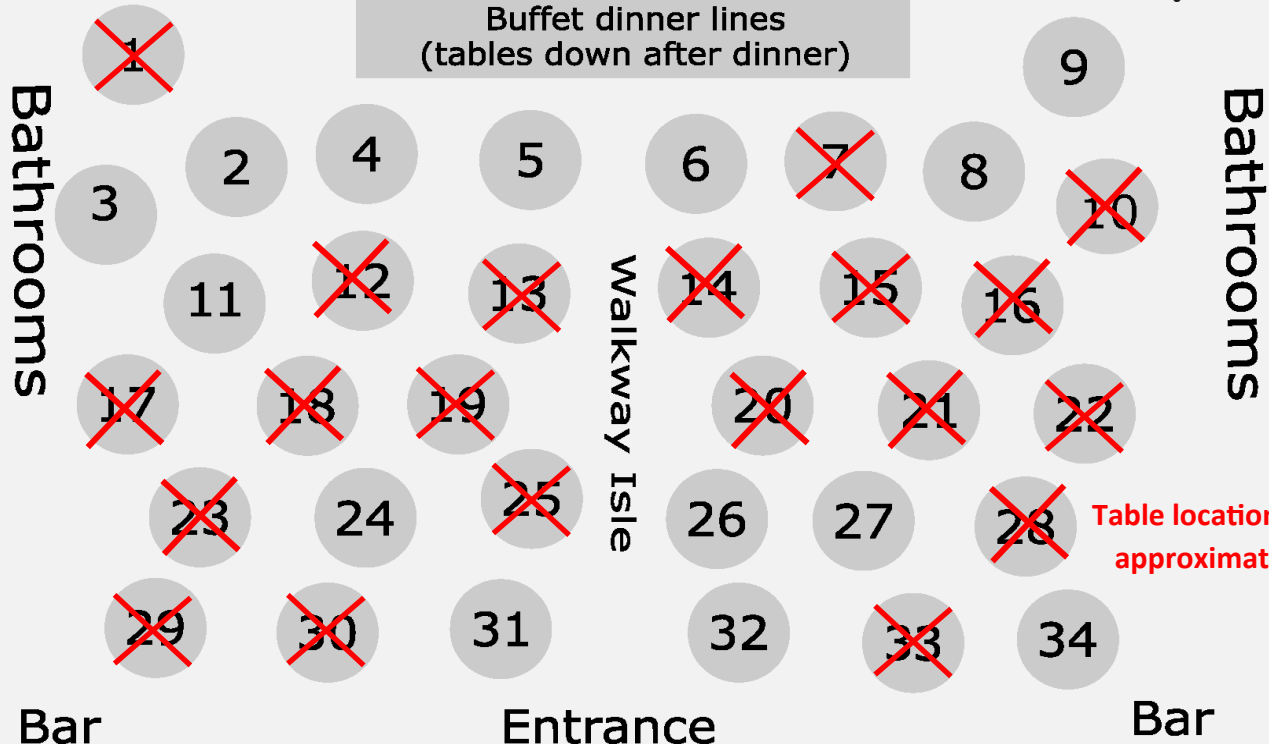
**Sponsor a child:** if you wish to sponsor a child for the shopping event in December you may send a check to the board office, made payable to LPCAR Charity Fund in the amount of \$175, or any amount of your choice.

Tables marked in red "X" have been reserved.

### Stage Auction items on displays



Dance Floor  
Buffet dinner lines  
(tables down after dinner)





**2026 LaPorte County Deserving Children Charity  
Auction and Shopping Tour  
SPONSORSHIP & DONATION REQUEST FORM**



The Deserving Children Shopping Tour is a local charity where money is raised to take children of LaPorte County shopping for items such as hats, coats, boots and a toy for Christmas. One hundred percent (100%) of the money raised stays locally here in LaPorte County!

**Last year, over 600 LaPorte County children benefited from this program!!**

The LaPorte County Association of Realtors raises money throughout the year to fund this charity. As part of these efforts, the LaPorte County Realtors Association hosts the Deserving Children’s Charity Auction.

**Deserving Children’s Charity Auction:** This year’s live auction will be held at the **Orak Shrine, Michigan City on November 13, 2026**. Tickets will be \$60.00 each; Table Reservations will be \$480 for 8 people (*\$500 for tables paid via credit card*). Ticket includes dinner and live auction.

**Contact Whitney VanAsdall at: 219-608-1457 or wvanasdall@gmail.com for Table Reservations**

**WE NEED YOUR HELP! Items for our Auction are needed! To donate item(s) toward the Live Auction, donations can be dropped off Meridian Title, Fidelity Title, REMAX County Wide 1st, McColly Real Estate, Metropolitan Title, Blackrock and LPCAR Board Office or contact any LPCAR Committee Member for items needing to be picked up.**

**~ CORPORATE SPONSORSHIP DONATION LEVELS~**

**\$2500 PLATINUM SPONSOR INCLUDES:** Table of 8 Live Auction dinner tickets. Recognition provided on table centerpieces at auction event, verbal recognition during live auction event and on overhead screen pre-auction, and business highlighted on LPCAR / Deserving Children’s Auction social media pages leading up to the event.

**\$2000 GOLD SPONSOR INCLUDES:** 4 Live Auction dinner tickets. Recognition provided on table centerpieces at auction event, verbal recognition during live auction event and on overhead screen pre-auction, and business highlighted on LPCAR / Deserving Children’s Auction social media pages leading up to the event.

**\$1500 SILVER SPONSOR INCLUDES:** 2 Live Auction dinner tickets. Recognition provided on table centerpieces at auction event, verbal recognition during live auction event and on overhead screen pre-auction, and business highlighted on LPCAR / Deserving Children’s Auction social media pages leading up to the event.

\_\_\_\_\_ : **“It’s for the Kids” Sponsor:** Monetary Donation Only. Not interested in attending the Auction, but want to help? Write in your monetary donation amount here. We appreciate your support!

*To make a donation, please contact a committee chair member:*

**Verna McAlister: 219-380-9584**

**Tommy Sunn: 219-575-0881**

*For Corporate Sponsors, please fill out the information below and send back to [lpcar@lpcar.comcastbiz.net](mailto:lpcar@lpcar.comcastbiz.net):*

COMPANY NAME: \_\_\_\_\_ CONTACT: \_\_\_\_\_

COMPANY ADDRESS: \_\_\_\_\_ CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

**Please note: Sponsorships are open to everyone including real estate firms, affiliate firms and members of the public.**

## Charity Auction Item Donation Placement Guidelines



We thank you all in advance for the generous support of our charity auction through donations to our event.

As we prepare auction items, we make every effort to place donations in the most appropriate category, whether that be the Live Auction or the Bucket Auction. However, in most cases, we are not aware of the actual retail value or unique appeal of a donated item when it is received.

If you would like your donation to be considered specifically for the Live Auction, please clearly indicate that preference when dropping off your item and include the item's value. Your request will help us properly place the donation. (Please also indicate if you would like a reserve price on the item—A reserve is the minimum price an individual is willing to accept for an auction item donated. It is agreed in advance and remains confidential throughout the sale. This mechanism ensures that an item will not be sold for less than a value the donor is comfortable with, offering a layer of protection for consignors while maintaining transparency for buyers. )

Please note that if no preference is provided, the auction committee will determine the most appropriate placement for the item, and it may be included in either the Live Auction or the Bucket Auction.

Auction Item Donations may be dropped off at any of the following locations: Meridian Title, Fidelity Title, REMAX County Wide 1st, Blackrock Real Estate, McColly Real Estate, Metropolitan Title or the Board Office. You may also contact either of our Charity Co-Chairs to arrange for a pick up of your item. Please make sure to note your desired auction placement for the item.

We appreciate your understanding and, most importantly, your support of our fundraising efforts. Your generosity helps make our event a success and allows us to continue serving those who benefit from the funds raised.

Sincerely,

Verna McAlister and Tommy Sunn

2026 Deserving Children Charity Committee Co-Chairs

# June General Membership Meeting & Affiliate Fair



## Member Benefit



**FOREWARN®**

**FOREWARN** is a revolutionary application that allows agents to have instant due diligence on prospects. In seconds, with as little information as a phone number or name, LPCAR members can verify a prospect's identity, criminal records, bankruptcies, liens, judgments, address history and property records (state laws vary) all in one place, leading to safer and more productive interactions.



This is not only critical for your personal safety and efficiency, but also a benefit to your listing homeowners, providing an added layer of protection for their homes and families through your vetting of prospective buyers. Haven't set up your account yet? Please contact the board office for more information at 219-324-8120.

## Deserving Children Charity—Bingo Event October 15, 2026

Save the date for the Deserving Children's Charity Bingo Event at the VFW, 181 McClung Road, La Porte on **October 15, 2026!**

Funds raised will go toward the Deserving Children Charity Fund! Ticket information and package purchase coming soon! Don't miss out!



**SUPER BINGO FUNDRAISER**

Save The Date!

Don't miss out on our Super Bingo Fundraiser Event coming this October! Proceeds will benefit the Deserving Children Charity! Have fun and help a worthy cause.

**PRIZES | SNACKS | FUN**

**Thursday, October 15, 2026**  
VFW, 181 McClung Road, La Porte, IN

LPCAR  
LaPorte County Association of REALTORS®

Hosted by the La Porte County Association of REALTORS Deserving Childrens Charity Committee

### 2026 LPCAR Scholarship Recipients

During our June General Membership Meeting the 2026 LPCAR Scholarships were presented to this year's recipients.

2026 LPCAR Board of Director Service Scholarship  
**Xavier Esslinger (Grandson of Darlene Jesch)**

2025 LPCAR Scholarships:  
**Xander Esslinger (Grandson of Darlene Jesch)**  
**Anna Landing (Daughter of Jon Landing)**  
**Fischer Trosky (Nephew of Brad Anderson)**

We wanted to thank all of our applicants, they are some truly wonderful young people with bright futures ahead of them. The 2027 Scholarship Season will begin in February of 2027. Please make sure that you watch for details in the newsletter so your student does not miss the deadlines!

## 2027 Election of Officers and Directors

The Association is now seeking candidates for the election of Officers and Directors for 2026. The following positions are available for the October election:

- President-Elect:** one year term, automatically ascends to the position of President the following year. (President has the option to serve as immediate past president following their term as president)
- Secretary:** one year term - one position available
- Local Director:** two year term—one position available



*(Treasurer Tommy Sunn has one year left for his term. Gary Jones and Tracey Cummins have one year left for their terms as local directors. Randi Webber has one year left for her term as Affiliate Director)*

If you would like to submit your name as a candidate, please contact the board office at 219-324-8120 or via email at [lpicar@lpicar.comcastbiz.net](mailto:lpicar@lpicar.comcastbiz.net). The deadline to submit your name for candidacy is **August 20, 2026**

Board of directors ensure that our association runs efficiently and serves the best interests of our members. This includes: attending and participating in meetings and communications to the best of their ability to be present, maintain confidentiality with respect to the board's meetings, promote the goals and interests of the association, and to place the best interests of the association above any personal interests. Please contact the board office with any questions.



NAR NXT, The REALTOR® Experience, takes place November 6–8, 2026, at the Ernest N. Morial Convention Center in New Orleans, Louisiana. The event features industry-leading exhibitors, professional development education tracks, and targeted networking opportunities for real estate professionals. To register and view pricing options visit the [NAR NXT Registration page](#) If link is not working copy and paste the following into your web browser: <https://narnxt.realtor/registration-pricing/>

**Deserving Children's Charity Give Back at Holly's—July 14, 2026!**

**HOLLY'S**  
Restaurant and Pub  
**Gives Back \$\$\$\$\$**

Group: LPCAR Deserving Children's Charity

Date: July 14 2026 11:00 a.m. to 8:00 p.m.

Location: 3705 S Franklin St, MC, IN 46360  
You must receive this token from your organization prior to your event. Distribution of this token on Holly's property will disqualify the organization from receiving any proceeds. GIFT CARDS OR SCRIPT MONEY WILL NOT BE ACCEPTED TO MAKE PAYMENT FOR YOUR PURCHASE WITH THIS TOKEN.

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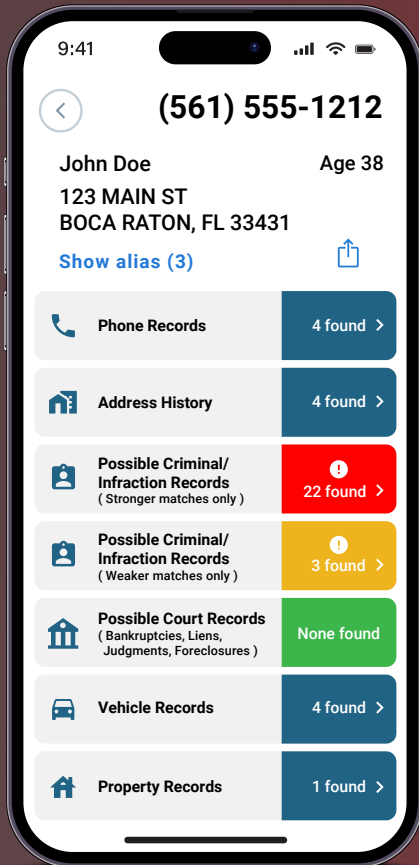
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Register for a FOREWARN Training and Live Q&A

## Know your prospect...*in seconds*



1

Receive a call



2

Enter phone #  
in FOREWARN app



3

Get instant prospect info  
(Identity verification, criminal history and more)

### JULY

July 14, 2026

10:00 AM

Eastern Time (US & CA)

Register >

July 30, 2026

02:00 PM

Eastern Time (US & CA)

Register >

To set up your password, visit <https://app.forewarn.com/membersetup>



## RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to



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### Contact Us



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lpcar@frontier(dot)com Visit us on the web  
at [www.laportecountyrealtors.com](http://www.laportecountyrealtors.com)

# July 2026

Sun	Mon	Tue	Wed	Thu	Fri	Sat
The board office is currently operating remotely with in-person office visits by <u>appointment only!</u>						
			1	2	3	4
Board Office Closed—June 29 - July 3, 2026						
5	6	7	8	9	10	11
12	13	14 Holly's Giveback	15	16	17	18
La Porte County Fair - July 11-18, 2026						
19	20	21 Budget Meeting @11:00 a.m.	22	23	24	25
26	27	28	29	30	31	