

Local Market Update for March 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

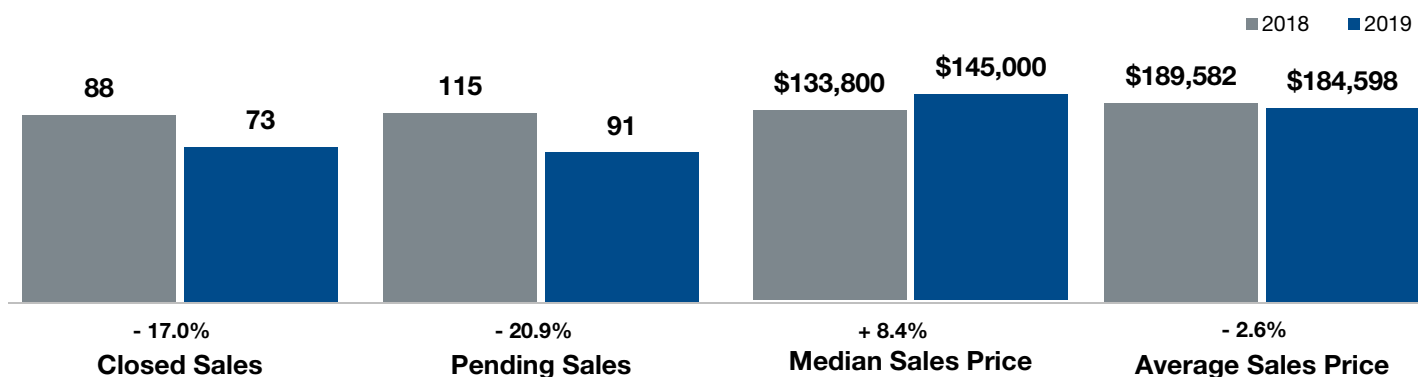


LaPorte County

Key Metrics	March			Year to Date		
	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
New Listings	159	126	- 20.8%	363	314	- 13.5%
Closed Sales	88	73	- 17.0%	234	195	- 16.7%
Median Sales Price	\$133,800	\$145,000	+ 8.4%	\$129,000	\$121,500	- 5.8%
Percent of Original List Price Received*	93.9%	92.9%	- 1.1%	92.8%	92.2%	- 0.6%
Months Supply of Inventory	3.7	3.7	0.0%	--	--	--
Inventory of Homes for Sale	401	394	- 1.7%	--	--	--

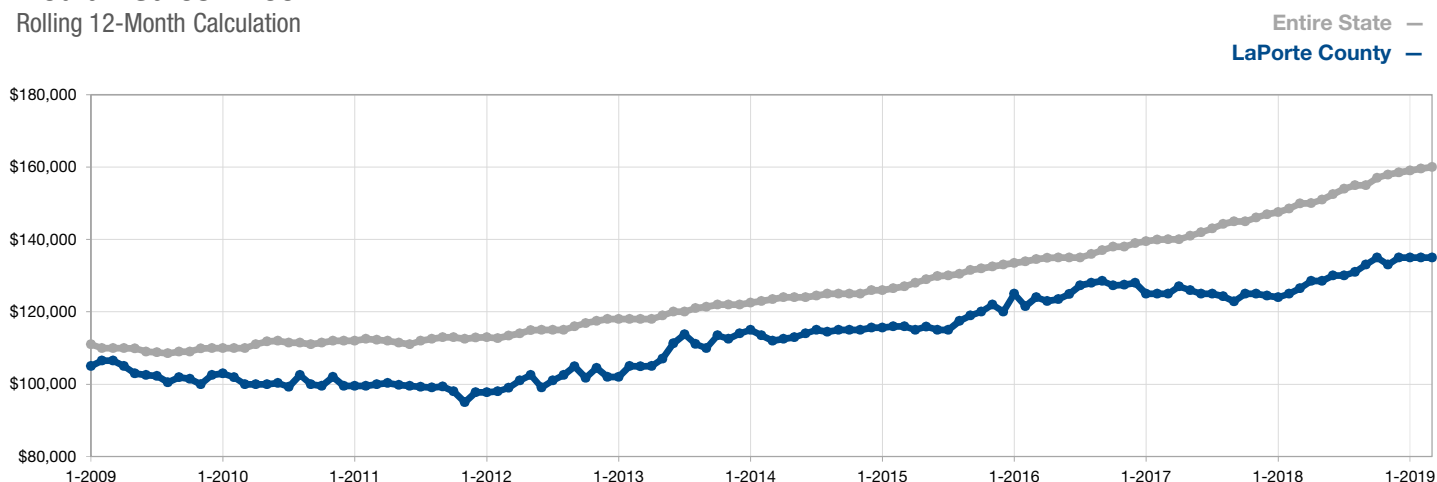
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.