



La Porte County Association of REALTORS®

LPCAR



Monthly Newsletter

February 2024

La Porte County Association of REALTORS
Code of Ethics Class
with Instructor Tim Reed
Thursday, February 8, 2024 via Zoom
9:00 a.m. CST
4 Hour CE - fulfills NAR Code of Ethics Training Requirements
CE is free of charge for all LPCAR Members. \$40 for non-members - please contact board office for more information.

NAR Code of Ethics CE Class via Zoom

Date: **Thursday, February 8, 2024**
Time: **9:00 a.m. until 1:00 p.m.**
Place: **Zoom—Online with Instructor Tim Reed**
Course: **4 Hour Code of Ethics Training—fulfills NAR Code of Ethics Requirement for all REALTOR Members!**

Registration: All attendees must register online at:

<https://bit.ly/COEFeb82024>

Please remember to include your Indiana Real Estate License Number—please make sure that the number is showing in the field before submitting! *(many of you rely on auto-complete and this will often remove information from certain fields)*

CE is free of charge for all LPCAR members—\$40 for non-members. We ask that all attendees remain on camera during the session in order to receive CE credit.

Please retain confirmation email as it provides instructions to join the session. CE documents for this session will be sent to all registered attendees one day prior to the class.



Letter from the Board President

The first month of 2024 is complete and we have a new group of dedicated individuals ready to serve this organization. I would like to begin by thanking everyone who volunteers their time and efforts to serve on the Board of Directors and/or the numerous committees we have. I appreciate all that you do and I know your fellow REALTORS feel the same.

We depend upon participation from our members. I believe that having a local board is a privilege, and one that we should not take for granted. It is a blessing to be able to serve and directly impact the peo-

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Never Miss a meeting or CE announcement!
Join our email list at: <http://ceurl.com/cEb4pf>



2024 LPCAR Scholarships

LPCAR is pleased to offer Scholarships in the amount of **\$1000** each, to area students who plan on pursuing further education after graduation or are currently attending a college or trade school and who are related to a **REALTOR or Affiliate** member of LPCAR.

This award will be given to a person demonstrating outstanding community involvement who is planning to pursue further education through an accredited college, university, or trade school or are currently attending college or a trade school.

Applications will be available on our website by February 15, 2024 at www.laportecountyrealtors.com. The application also requires an essay of 200 words or less explaining why the scholarship should be awarded. Any application received without the essay will not be considered during the selection process. It is important for the student to complete all parts of the application

There will be **4 (four) Scholarships available**. Three will be available to any student related to an LPCAR member—REALTOR or Affiliate member, and one scholarship is available with the same criteria but with one additional requirement—**the family member must have served on the board of directors**—either in the past or a current board member. This is our Board of Director Service Scholarship! Eligible applicants may apply to both scholarships but may only be selected for one.

The deadline for this year is **April 15, 2024**. Please download the application (when posted) and have your student complete and send the form back by the deadline. Students of family members of LPCAR are eligible for this scholarship so we encourage them to apply as soon as possible.



Membership Update

Please help us welcome our newest LPCAR members.

**Ashley Robbins ~ Weichert REALTORS/
Merrion Group**

Managing Brokers—please remember to notify

the board office with any changes at 219-324-8120 or via email: lpcar@lpcar.comcastbiz.net

New members are invited to attend their first general membership meeting on us to be inducted and meet your colleagues. Please contact the board office for more information.

2024 Installation of LPCAR during our January Meeting!

Thank you to everyone who joined us on January 9, 2024 for our Membership Meeting and Installation of the 2024 LPCAR. IAR President Jennifer Parham was on hand to conduct the installation.



Photo(left to right): Jennifer Parham, Julie Wagner, Whitney VanAsdall, Jordin Agemy, Lyz Lukac, Dawn Zigler and Tommy Sunn. Not pictured: Samantha Greenwood, Amy Blind and Tracey Cummins.

Letter from Board President—Continued

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ple who live here in the community that provides for us.

Please take some time to reflect upon how you can be more involved. We have numerous free CE events com-

ing up as well as our general membership meetings. We hope to see you many times this year! Have a great year everyone!

Samantha Greenwood

2024 LPCAR Board President

Flexmls Training at the Blue Chip—Feb 21 & 22

NIRA is offering both in-person and online training options. Please make sure you take as many of the different trainings as possible to ensure you are familiar with the system. Below is the schedule for the Blue Chip Training location. (online options also available)

February 21-22, 2024– Blue Chip Casino, Michigan City

2/21, 9:00 AM – Getting Started with Flexmls
 2/21, 11:00 AM – Getting Started with Flexmls
 2/21, 1:00 PM – Getting Started with Flexmls
 2/21, 3:00 – MLS Admin Training/Q&A
 2/22, 9:00 AM – Getting Started with Flexmls
 2/22, 11:00 AM – Getting Started with Flexmls
 2/22, 1:00 PM – Getting Started with Flexmls

Register online at: <https://nira.realtor/calendar/>

Member Benefit



FOREWARN®

FOREWARN is a revolutionary application that allows agents to have instant due diligence on prospects. In seconds, with as little information as a phone number or name, LPCAR members can verify a prospect's identity, criminal records, bankruptcies, liens, judgments, address history and property records (state laws vary) all in one place, leading to safer and more productive interactions.



This is not only critical for your personal safety and efficiency, but also a benefit to your listing homeowners, providing an added layer of protection for their homes and families through your vetting of prospective buyers. Haven't set up your account yet? Please contact the board office for more information at 219-324-8120.

Habitat for Humanity LPCAR Volunteer Build Day March 20, 2024



Show your support for our community and join us for our LPCAR Volunteer Build Day on Wednesday, March 20, 2024. All skill levels needed including no experience! Build takes place at the **1401 Woodward Street, LP (Tibma Bakery Habitat for Humanity project)**. Please consider joining us for the day, the morning, the afternoon or even just an hour or two!

All volunteers will be required to fill out a waiver form. Access the waiver form online at www.laportecountyrealtors.com

Can't paint or use a hammer? We also need volunteers to bring water and snacks to the crew, or just to show your support.

Lunch will be provided!

Please send your waiver form to board office by March 10, 2024



Updates from the State Association

Show Your Professional Pride with an Indiana REALTOR® License Plate!

RENEWING IN 2024? GET YOUR INDIANA REALTOR® LICENSE PLATE!

REALTORS® rack up plenty of mileage in the course of day-to-day business...and soon you'll be able to show your professional pride every time you get behind the wheel. IAR is pleased to announce that a new Indiana REALTOR® specialty license plate will be available for vehicle registrations and renewals starting January 2024!



When you renew in 2024, get your REALTOR® plate through the Indiana BMV. Specialty plate fees (\$25 per registration) benefit the REALTOR® Education Foundation

Check out IAR's 2023 Wrap Up Report for sales, inventory and price data along with a discussion of trends in the economy, population growth and residential development that shape the housing market. Finally, find out which places – down to the zip code level – outgrew the rest of the state, and scenarios for housing sales in 2024. Get all this and more in IAR's 2023 Wrap Up Report by clicking below.



(if you are unable to click on image,

visit: <https://data.indianarealtors.com/reports/stories/2023-annual-wrap-up>)

2023 in Five Points:

1. Statewide sales hit 76,262 for the year, 14% below 2022 as mortgage rates averaged 6.81%, nearly a point-and-a-half higher than '22 and more than double the historically low rates that helped drive record-setting 2021 sales.
2. The rapid increase in rates also took a toll on listings as homeowners put off potential moving plans to protect their pre-2022 mortgages and avoid selling into a slowing market; annual listings (90,820) fell below 100,000 for the first time in more than twenty years.
3. New listings dropped 12%, but slower sales meant overall inventory increased to 10,976 average daily listings...still nearly 40% lower than 2019, leaving Indiana with less than two months of available inventory through 2023.
4. Historically tight supply kept Indiana's median price rising 4% to \$242,500 as the majority of homes sold in 2023 went from listing to pending in less than two weeks.
5. Mortgage rates dropped nine straight weeks through the end of December; if rates improve to average 6.3% through 2024 (consistent with NAR forecasts), statewide sales could rebound 9% or more next year based on IAR's analysis of previous market performance.

Read the full press release:

<https://emma-assets.s3.amazonaws.com/tg1bb/18713b82102bc6665efade79e16768ef/IAR-RealEstate-2023Release.pdf>

2023 REALTOR of the Year Nomination Form**LA PORTE COUNTY ASSOCIATION OF REALTORS, INC**
2023 REALTOR OF THE YEAR NOMINATION FORM

Name of Nominee: _____

Business Address: _____

Phone Number: _____

Email Address: _____

1. Achievements and contributions (use additional sheets if necessary);

It is not necessary to complete all sections.

- A. **REALTOR PROFESSIONALISM:** (high principles, faithfulness to laws and regulations, the Code of Ethics, and the furtherance of principles of good real estate practice among other brokers and general public)

- B. **REALTOR DESIGNATIONS:** (Designations, advanced education and/ or training)

- C. **COMMUNITY SERVICE:** (local, state and national level of participation in civic and service clubs, charitable activities, political activities, fraternal or religious groups, etc.)

(Continued on next page)

2023 REALTOR of the Year Nomination Form

2. **LOCAL BOARD ACTIVITY:** (Board offices and committee work, special assignments, seminar activity and education work, membership and offices held in local chapters or institutes, etc.)

3. **STATE ASSOCIATION ACTIVITY:** (State offices held and committee work, attendance and participation at IAR Conferences, Board of Directors meetings and educational conferences, etc.)

4. **NATIONAL ASSOCIATION OF REALTORS ACTIVITY:** (National offices and committee work, membership and work in institutes, attendance at NAR conventions, etc.)

5. **OTHER COMMENTS:**

Submitted By:

Name: _____

Office: _____

Please return completed form and photo of nominee (if available) to:

Iris Muccigrosso, Executive Officer
La Porte County Association of REALTORS
P.O. Box 248, La Porte, IN 46352

Email: lpicar@frontier.com or lpicar@comcastbiz.net

Forms must be submitted no later than February 21, 2024 (no exceptions)



RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood.



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Inc.



Follow us on Twitter:
[LP Assoc.REALTORS@LPRealtors](#)



Follow us on Instagram
[laportecountyrealtors](#)

Contact Us

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PO Box 248
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Phone(219)324-8120

Fax: 219-363-9323

lpcar@lpcar.com lpcar@frontier.com Visit us on the
web at www.laportecountyrealtors.com



February 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
				Board Office Closed		
4	5	6 Board of Director Meeting at 11:30 a.m.	7	8 Code of Ethics Class via Zoom 9:00 a.m.	9	10
11	12	13	14 Happy Valentine's Day	15	16	17
18	19 President's Day— Office closed. Leadership training in South Bend	20	21	22	23	24
25	26	27	28	29 *29* FEBRUARY Leap Day		