

Local Market Update for April 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

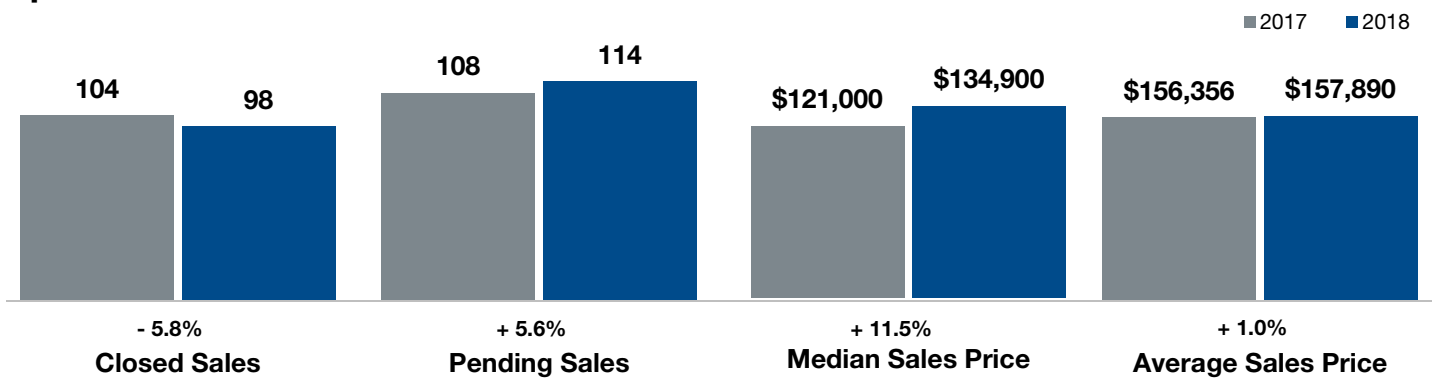


LaPorte County

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	171	164	- 4.1%	587	527	- 10.2%
Closed Sales	104	98	- 5.8%	347	332	- 4.3%
Median Sales Price	\$121,000	\$134,900	+ 11.5%	\$110,500	\$130,500	+ 18.1%
Percent of Original List Price Received*	94.0%	94.5%	+ 0.5%	92.1%	93.3%	+ 1.3%
Months Supply of Inventory	5.0	3.9	- 22.0%	--	--	--
Inventory of Homes for Sale	545	427	- 21.7%	--	--	--

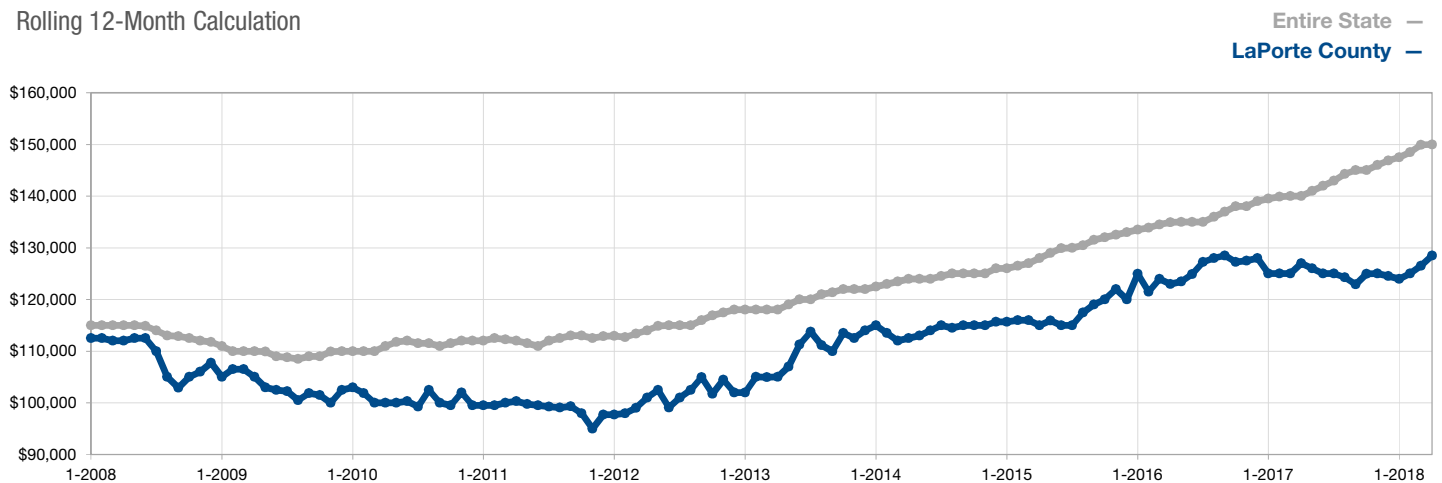
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.