Local Market Update for July 2021

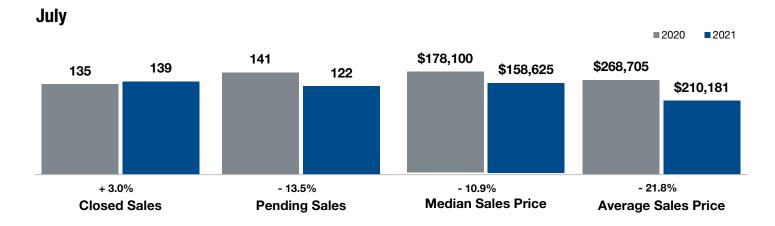
A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



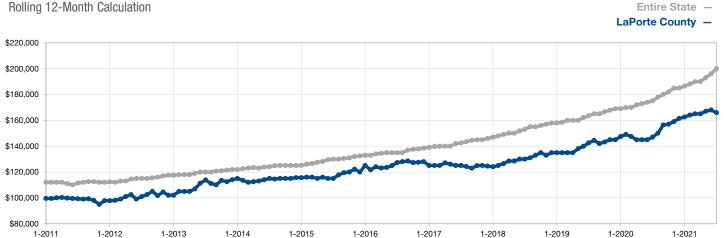
LaPorte County

	July			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 7-2020	Thru 7-2021	Percent Change
New Listings	173	186	+ 7.5%	849	1,007	+ 18.6%
Closed Sales	135	139	+ 3.0%	655	788	+ 20.3%
Median Sales Price	\$178,100	\$158,625	- 10.9%	\$146,200	\$160,000	+ 9.4%
Percent of Original List Price Received*	95.4%	96.5%	+ 1.2%	94.0%	96.8%	+ 3.0%
Months Supply of Inventory	2.8	1.4	- 50.0%			
Inventory of Homes for Sale	301	168	- 44.2%			

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



Rolling 12-Month Calculation

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.