9:13 AM 08/05/25 Accrual Basis

## La Porte County Association of REALTORS, Inc. Profit & Loss Budget Overview 2026 January through December 2026

2026 Proposed Dues: \$721 per REALTOR Member - (Proposed \$15 increase spread over the next 3 years) \$280 per affiliate member - no change. Forewarn/Employee SEP funded from unrestricted,unused funds. A transfer from reserves CD funds will be utilize to offset costs of scholarships and AMS software.

	2026	<u>Changes from 2025</u>
Income		
Affiliate Dues	6,720.00	24 Affiiliates @280 per affiliate-decrase of 3 affiliate members
Applications	1,300.00	6 Realtor @\$200 (ocal portion)/2 Affiliate @\$50
Dues Members	48,287.75	205 members @235.55(\$241-5.45 E-Commerce merchant fee)
Food Drive	7,000.00	
Golf Outing	5,000.00	
Mtg. Luncheons	3,000.00	
Sunshine	500.00	
Transfer from Reserves	2,764.25	Transfer from CDs
Total Income	74,572.00	
Expense		
Accounting	1,850.00	
AE Mtgs/Travel	1,302.06	
AMS Software	2,388.00	Association Management Software @\$199 per month/NEW
Attorney Fees	500.00	
Awards	150.00	
Brd. DirROY-Mtg.	2,701.94	
Education	2,400.00	
Fax/copier Maintenance	300.00	
Food Drive Expenses	7,000.00	III.
Golf Outing Event	5,000.00	
Guest-Membership Mtg	600.00	<b>L</b> LPCAR
Help Techline	700.00	L LPCAR
Insurance	1,000.00	LaPorte County Association of REALTORS®
Luncheons	3,000.00	Editorie Cooliny Association of Reactors
Office Equipment	300.00	
Office Supplies	500.00	
Payroll & Taxes	31,000.00	
Phone Services/Internet	1,950.00	
Print-Mail	300.00	
Professional Standards	355.00	
Rent	6,300.00	
Scholarship Fund	4,000.00	4 Scholarships @\$1000 each
Sunshine Fund	500.00	
Web Site	475.00	
Total Expense	74,572.00	
et Income	0.00	

The board of directors is proposing at \$15 increase in local dues which will be spread over the next 3 years - 2026, 2027, 2028 at \$5 per year. Any NAR or IAR dues increase does not affect the proposed budget