

LPCAR Newsletter

CE Online Series: Fair Housing—2 CE Hours with Instructor Tim Reed

Join us for the final CE of the IPLA cycle on **Tuesday, June 14, 2022** via Zoom with instructor Tim Reed. All attendees must register online in advance to receive CE credit. Please visit:

<https://www.laportecountyrealtors.com/membershipmeetings>

Class begins at **10:00 a.m. CST**. CE is free of charge for all LPCAR members. \$20 for non-members.

Every licensed real estate broker must complete at least 12 hours per continuing education year of approved education courses. A continuing education year is defined as the one year period between July 1 of one calendar year and June 30 of the following calendar year. (July 1, 2021-June 30, 2022 for the current cycle)



Need to check your CE courses?

Effective June 1, 2018 all Real Estate CE providers are required to submit their student's course completion information online. Licensee's may simply log into their Access Indiana Account (license renewal site) and view their CE courses. If you believe you are missing CE, please contact the provider/association that offered the continuing education course.

If you have taken any course through LPCAR and cannot find your certificate, please contact the office so we can issue you a copy.

REALTORS®

Confidence Index

The REALTORS® Confidence Index (RCI) survey gathers on-the-ground information from REALTORS® based on their real estate transactions in the month. This report presents key results about market transactions.

Highlights

- While home buying demand is still outpacing supply, properties typically stayed on the market for 17 days (17 days in the prior month, 17 days one year ago).
- Eighty-eight percent of listings were on the market for less than one month (87% in the prior month, 88% one year ago).
- The first-time buyer market share edged lower to 28% (30% in the prior month; 31% one year ago).
- With some slow down in vacation home sales, the share of all-cash sales decreased to 26% (28% in the prior month, 25% one year ago).
- Intense competition lingers, and 25% of buyers waived an inspection contingency (23% in the prior month).

To Download a copy visit:

<https://bit.ly/38C1Wfs>

Note: the REALTOR® Confidence Index is provided by NAR solely for use as a reference. Resale of any part of this data is prohibited without NAR's prior written consent.

Source: nar.realtor

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Membership Update

Please help us welcome our newest LPCAR members.

Michael Oberholtzer— Blackrock Real Estate Services

Managing Brokers—please remember to notify the board office with any changes at 219-324-8120 or via email: lpcar@frontier.com



*The NAR website will only show compliance for THE CURRENT CYCLE. If you took a course last year, that course was applied to the previous cycle and it will show that you have not taken a COE course for this cycle. The current cycle is **January 1, 2022 through December 31, 2024!** Good News - you have plenty of time to take your next course!*

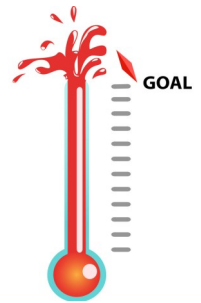
2022 Food Drive—We Met Our Goal!

On behalf of the entire Food Drive Committee, we would like to thank all of you who donated to our annual food drive and helped us meet our goal of \$7000!. With some last minute donations we surpassed the goal and raised \$7297.72

The committee has partnered with Aldi's in La Porte and has used the funds raised to order food items in bulk.

On June 2, 2022 this food supply will be distributed to 7 area pan-

tries in La Porte County just in time to stock up for the summer. If you have some free time on June 2nd, stop by the parking lot of RE-MAX County Wide 1st to see your donations at work! A big shout out of thanks also to Bryon Eigenmann of La Porte County Realty for the use of their truck! Thank Everyone!!!



Code of Ethics Training—What you need to know in 2022

Existing REALTOR® members must complete 2.5 hours of ethics training, meeting specific learning objectives and criteria, within three-year cycles.

REALTORS® who have completed the required ethics training within a three-year cycle in one association shall not be required to complete any further ethics training for that same training cycle if the REALTOR® becomes or is a member of another association. Beginning January 1, 2022:

- Courses must include content on professional conduct, courtesies, business etiquette, and real-life scenarios.
- Only those courses and equivalencies provided by a local, state, or national REALTOR® association can satisfy the Code of Ethics training requirement. The Commitment to Excellence (C2EX) endorsement satisfies the requirement. Local associations may, however, partner with a third-party training provider to create a course that satisfies the requirement. A formal partnership means a local or state association of REALTORS® has vetted a provider (i.e. real estate school, Code of Ethics educators, etc.), and confirmed that the provider's course meets NAR's mandatory minimum criteria and learning objective requirements.

An association must accept a course for the Code of Ethics training requirement if a member completes the course through a provider that is formally partnered with an association within the member's own state or a neighboring state. If a course is taken from a partnered provider outside of those limits, it is up to each local association if they choose to accept it.

Many of you have begun to take a new Code of Ethics Course for this cycle. PLEASE verify that your course is approved PRIOR to taking the course. Any course taken through the NAR website, LPCAR or through an association within our state is automatically approved. Courses taken from other CE providers may or may not be approved so we recommend confirming.

Reminder: Code of Ethics can only be recorded on NAR through REALTOR Associations. Please send a copy of your certificate so we can update your record.

2022 REALTOR® VOLUNTEER DAYS JUNE 4-12



SIGN UP

LPCAR Habitat for Humanity Volunteer Build Day June 10, 2022

Roll up your sleeves, have some fun, and help our community with the dream of homeownership!

Show your support for our community and join us for our LPCAR Volunteer Build Day on Friday, June 10, 2022. All skill levels needed including no experience! Build takes place at **507 Home Street, La Porte, Indiana**. Please complete the waiver application form and send back to board office asap!

Access the waiver form online at www.laportecountyrealtors.com

Volunteers needed throughout the day. Can't paint or use a hammer? We also need volunteers to bring water and snacks to the crew, or just to show your support.

Please send your waiver form to board office by **June 2, 2022**.



Member Benefit



FOREWARN®

FOREWARN is a revolutionary application that allows agents to have instant due diligence on prospects. In seconds, with as little information as a phone number or name, LPCAR members can verify a prospect's identity, criminal records, bankruptcies, liens, judgments, address history and property records (state laws vary) all in one place, leading to safer and more productive interactions.



This is not only critical for your personal safety and efficiency, but also a benefit to your listing homeowners, providing an added layer of protection for their homes and families through your vetting of prospective buyers. Haven't set up your account yet? Please contact the board office for more information at [219-324-8120](tel:219-324-8120).

Charity Auction Committee Co-Chairs 2022

Allison Dent— 630-967-8773

Samantha Greenwood— 219-851-3197

Tommy Sunn—219-575-0881

Whitney VanAsdall— 219-608-1457

Board Office—219-324-8120

Deserving Children Charity Auction—Dinner Tickets and Table Reservations now available!

The Deserving Children Charity Auction committee is pleased to announce that dinner tickets and table reservations are now available.

The price of dinner tickets is \$60 per person and a table of 8 is \$480.

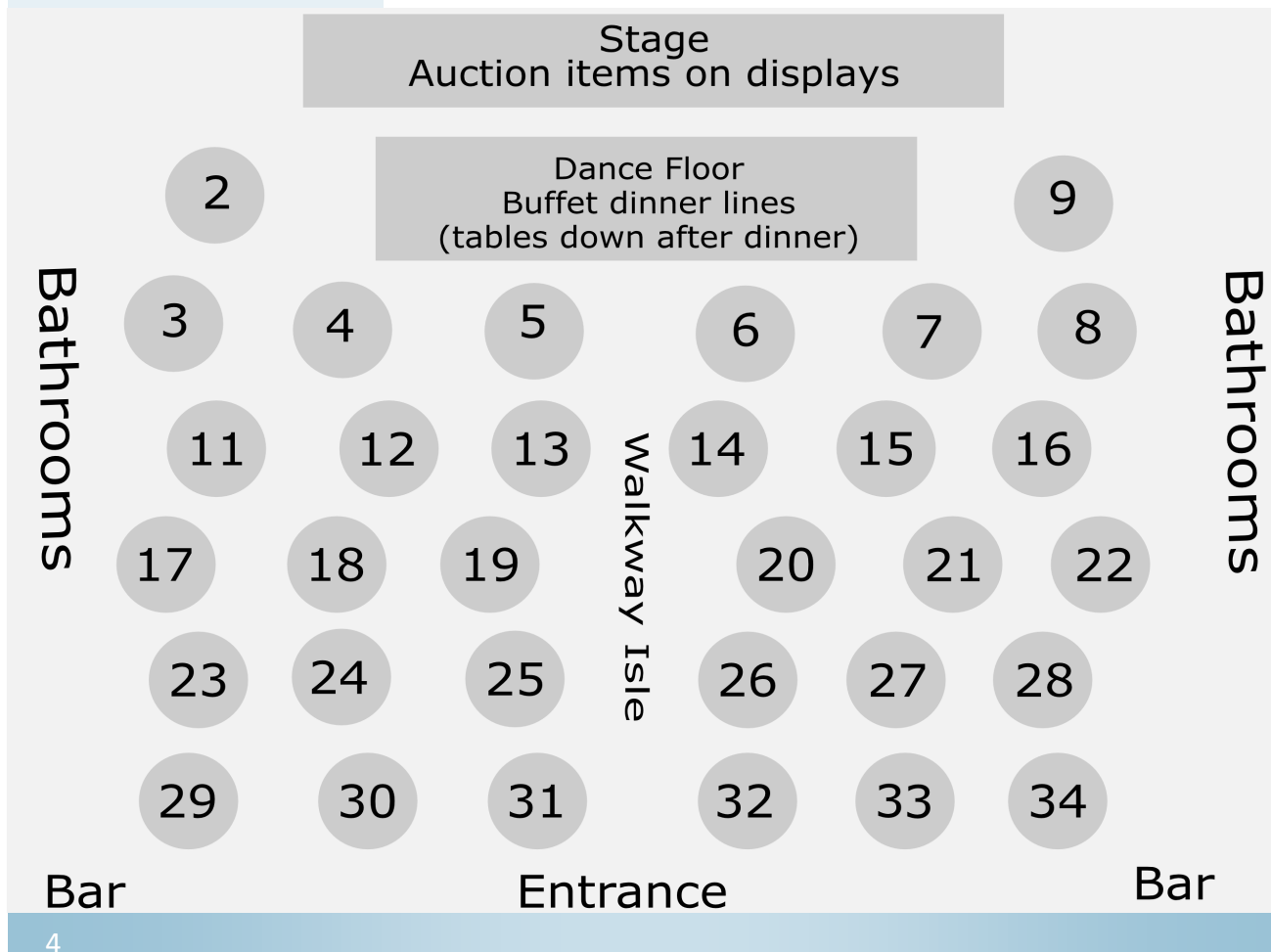
Table reservations may be made through **Karole Myres at 219-363-8677**.

Please refer to the seating chart below when making your table reservations.

Dinner Tickets are non-refundable. In the event of a cancellation, the cost of the ticket will be donated to the Deserving Children Charity Fund.

Auction Item Donations and Auction Sponsors are needed. Please contact any of our co-chairs for more information.

Seating chart may differ from actual seating!



Deserving Children's Charity Fundraiser—Give Back: Galveston Steakhouse, Michigan City —June 16, 2022



Enjoy a great summer meal and visit Galveston Steakhouse on June 16th for our Deserving Children's Charity Fundraiser. Let your server know you are there for our fundraiser and portion of your bill will be donated back to our charity.

Open 4:00 p.m. until 8:00 p.m. CST

Deserving Children's Charity Auction—November 4, 2022! Dinner Tickets on Sale Now—please contact Karole Myres for dinner tickets and/or Table reservations.

2022 Annual LPCAR Golf Outing



CE Reminder

All Indiana-licensed real estate Brokers must complete 12 hours of continuing education (CE) each year of the same 3-year license renewal cycle.

Managing Brokers: Please remember that 4 of the 12 hours of CE you complete each year must be state-approved Managing Broker curriculum.

Brokers newly licensed since July 1, 2014: You must complete a state-approved 30-hour Broker post-licensing course within 2 years of your license issue date. This course is required and satisfies your initial CE requirement during the first 2 years of licensure.

Indiana CE Information for Real Estate Brokers

License Issue Date	30-Hour Post-Licensing Course Requirement	First Yearly 12-Hour CE Requirement
July 1, 2018 – June 30, 2019	Within two years of license issue date	July 1, 2021 – June 30, 2022
July 1, 2019 – June 30, 2020	Within two years of license issue date	July 1, 2022 – June 30, 2023
July 1, 2020 – June 30, 2021	Within two years of license issue date	July 1, 2023 – June 30, 2024
July 1, 2021 – June 30, 2022	Within two years of license issue date	July 1, 2024 – June 30, 2025
July 1, 2022 – June 30, 2023	Within two years of license issue date	July 1, 2025 – June 30, 2026

June 2022

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7 Board of Director Mtg @11:30 a.m at Board Office	8	9	10 Habitat for Humanity Volunteer Day—507 Home Street , La Porte	11
12	13	14 CE with Instructor Tim Reed—2 CE Hours/Fair Housing via Zoom : 10 am CST	15	16 Deserving Children Charity Fundraiser—Galveston Steakhouse Give Back. 4-8pm CST.	17	18
19 Happy Father's Day	20	21 HAPPY FIRST DAY OF SUMMER	22	23	24	25
26	27	28	29	30		