A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



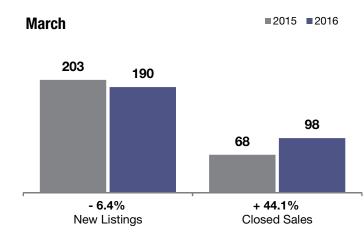
■2015 ■2016

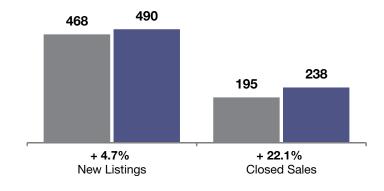
## LaPorte County- 6.4%+ 44.1%+ 37.8%Change in<br/>New ListingsChange in<br/>Closed SalesChange in<br/>Median Sales Price

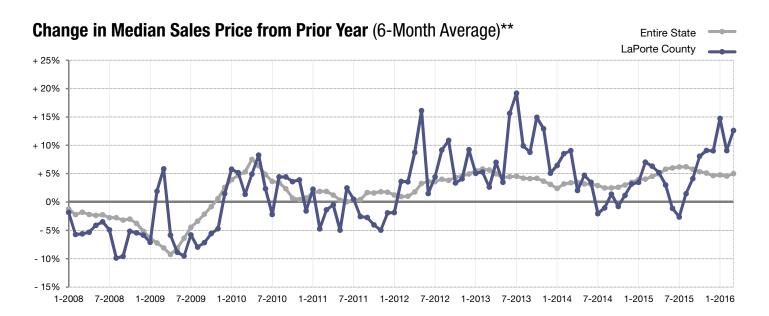
|  | March    |           |         | Year to Date |           |         |
|--|----------|-----------|---------|--------------|-----------|---------|
|  | 2015     | 2016      | +/-     | 2015         | 2016      | +/-     |
| New Listings                                     | 203      | 190       | - 6.4%  | 468          | 490       | + 4.7%  |
| Closed Sales                                     | 68       | 98        | + 44.1% | 195          | 238       | + 22.1% |
| Median Sales Price                               | \$86,000 | \$118,500 | + 37.8% | \$104,950    | \$118,750 | + 13.1% |
| Percent of Original List Price Received at Sale* | 89.4%    | 90.3%     | + 0.9%  | 91.8%        | 90.2%     | - 1.6%  |
| Months Supply of Inventory                       | 8.2      | 6.6       | - 20.1% |              |           |         |
| Inventory of Homes for Sale                      | 781      | 694       | - 11.1% |              |           |         |

Year to Date

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.